Doing Business Report 2018 REGISTERING PROPERTY IN KARACHI

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	City Covered		Karachi				
	Indicator	Karachi	South Asia	OECD high income	Overall Best Performer		
	Procedures (number) 🕕	8	6.8	4.6	1.00 (4 Economies)		
	Time (days) 🛈	208	111.6	22.3	1.00 (3 Economies)		
	Cost (% of property value) (j)	4.2	6.9	4.2	0.00 (5 Economies)		
	Quality of the land administration index (0-30) ()	6.0	8.0	22.7	29.00 (Singapore)		
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	Figure – Registering Property in Pakistan and comparate	or economies – Ranking a	na DTF				
	Figure – Registering Property in Karachi – Procedure, Tin	me and Cost					
	Figure – Registering Property in Karachi and comparator economies – Measure of Quality						
	Details – Registering Property in Karachi – Procedure, Ti	ime and Cost					
	Details – Registering Property in Karachi – Measure of Q	luality					
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▼ D	tails – Registering Property in Karachi – Procedure, Time and Cost			
No.	Procedures	Time to Complete	Associated Costs	
1	Obtaining a Non-Objection Certificate Agency : District Officer Revenue	2 weeks	PKR 1000	
	The Deputy District Officer Revenue and the District Officer Revenue, at Town and city level respectively, issue a "No Objection Certificate" in favor of the Seller permitting the sale of the property, provided that the entire amount due and payable in respect of the property has been satisfied.			
₹2	Advertisement of transaction in newspapers inviting objections Agency: Local Newspaper	one week and one day	PKR 10,000	
	A Public notice is placed in two different newspapers having circulation of 100,000 copies, in English and in Urdu news paper, inviting objections/claims. After publication, there is a seven- day waiting time for arrival of objections, if any. Advertisement is published in local newspapers (dailies) having a large circulation. Simultaneously, the buyer will verify the authenticity of the documents presented by the seller as well his authority to act on behalf of the company to sell this property. At the same time, there is a checking for any encumbrances.			
⇒3	Conduct title search Agency: Sub-Registrar's office	one week	no cost	
	As a part of the due diligence procedure, it is a common practice to search the books and verify whether the counterpart actually owns the property. Lawyers also look into the previous owners. The process is completely manual and does not have cost.			
4	Hire deed writer or lawyer to draft sale purchase agreement	3-7 calendar days	PKR 5,000-10,000	
	Agency : Deed writer or lawyer It is common practice in Pakistan to hire a lawyer to draft the sale purchase agreement.			
5	Payment of stamp duty, capital value tax, Town tax and registration fee	1 calendar day	2% of property price	

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5	Payment of stamp duty, capital value tax, Town tax and registration fee <i>Agency</i> : Government Treasury or National Bank of Pakistan	1 calendar day	2% of property price (stamp duty) + 1% of
	The following payments must be made: (i) Conveyance stamp duty 3% of property value. (ii) The capital value tax (CVT) decreased from 4% to 2.5% of the property value (Sindh Finance Act, 2010 which came into force on July 1st, 2010 amending the Sindh Urban Immoveable Property Tax Act, 1958, section 4). After the 18th constitutional amendment (April, 2010), the CVT on property was transferred to the provincial governments. CVT is applicable in urban areas for residential property exceeding an area of one kanal and in case of commercial properties without any threshold of land area or size of the property. However, where the value of such property value for the registration fee. (iv) 1% of the property value for the Town Tax Fees are paid at the Government Treasury or National Bank of Pakistan, an autonomous bank jointly owned by Government of Pakistan and public, who issue receipt of money which is taken to the Stamp office of the Government. The receipt of payment is taken to the Stamp Office of the value (money deposited) on the Sale Deed. Such typed stamp paper will be presented later before the Registrar, who registers the change of ownership.		property price (registration fee)+ 1% Town Tax + 2.5 % of the property price (Capital value tax) Capital value tax is not included into cost estimates.
6	Receipt of payment is taken to Stamp Office Agency : Stamp Office of the Government	1 calendar day	no cost
	The receipt of payment obtained in Procedure 4 is taken to the Stamp Office of the Government. The Stamp office will, upon production of receipt, issue a stamp paper of the value (money deposited) on the Sale Deed. Such typed stamp paper will be presented later before the Registrar, who registers the change of ownership.		

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		before the Registrar, who registers the change of ownership.						
	7	Execution and registration of the deed before the registration authority <i>Agency</i> : Sub-Registrar of Conveyance/Assurances	6 months	no cost				
		The conveyance deed must be executed before the registering authority. Execution of the deed is done before the Sub-Registrar of Conveyance/Assurances of the area, official responsible under the Registration Act. Registration of the deed automatically follows the execution of sale deed. A receipt is issued immediately, but the deed is delivered a few weeks later. The name of the buyer is recorded in the new deed, showing the change in ownership. The documentation shall include: • Conveyance/Sale Deed (stamped after payment in Procedure 4) • ID of parties • Original title deed of seller • If the parties have authorized someone else through a power of attorney, the power of attorney in original with copies. The buyer will conduct post registration Procedures, such as changing the name at the utility companies, property taxation and municipal services.						
	8	Mutation Agency : Relevant land authority	one week	PKR 1000				
		Once the registration process is completed, and the sale deed has been collected from the registrar office, the mutation processes is carried out at the relevant land owning authority for transfer of ownership.						
		The mutation is the process of obtaining the new title document. A property mutation is simply the change of title ownership under certain conditions such as sale/purchase or death of an owner and even if the property is bought through a power of attorney (PoA). Through mutation, while the new owner gets the property in his name, the government is able to charge property tax from the right owner.						
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DB2018 versus Current Status

No.	Procedures	2018 DB Report Time to Complete	Current Status Time to Complete	2018 DB Report Cost	Current Costs	Remarks
1	Obtaining a Non-Objection Certificate Agency: District Officer Revenue	2 weeks	1 Week	Rs.1000	Rs.500	For BOR's land, it's Rs.500 Cost depends on concerned land record authority. Fee notification for NOC from BOR is available at https://sindhzameen.gos.pk/pdf/Fee_Notification.pdf
2	Advertisement of transaction in newspapers inviting objections Agency: Local Newspaper	one week and one day	Eliminated	Rs.10,000	Rs.0	Due Diligence Practice.
3	Conduct title search Agency: Sub-Registrar's office	one week	1 Day	Rs.0	Rs.0	Due Diligence Practice. Available through Digital Scanning Unit Karachi on the same day. Link available at https://sindhzameen.gos.pk/demo_Registries/pdf/Digital_Scanning_Unit- Karachi_Notification.pdf
4 ≯ ≯	Hire deed writer or lawyer to draft sale purchase agreement Agency: Deed writer or lawyer	3-7 calendar days	1 Day	Rs.5,000- 10,000	Rs.0	Standard Templates made available online.
5 → →	Payment of stamp duty, capital value tax, Town tax and registration fee Agency: Government Treasury or National Bank of Pakistan	1 calendar day	1 Day	As per property value	As per property Value	Online Property Tax Calculator made available to help eliminate the need to hire a lawyer to calculate fee. OPTC provides a copy of <u>challan</u> of all applicable charges & taxes.
6 ≯ ≯	Receipt of payment is taken to Stamp Office Agency: Stamp Office of the Government	1 calendar day	1 Day	Rs.0	Rs.0	no cost
7 → →	Execution and registration of the deed before the registration authority Agency : Sub-Registrar of Conveyance/Assurances	6 months	6 Days	Rs.0	Rs.0	The procedure earlier involved microfilming of registered deed after completion of registration process at the office of Sub-Registrar through the microfilming Unit situated geographically diverse location. The microfilming was delayed due to non-availability of microfilms and hence documents delayed for 6 months. It's now been replaced with Digital Scanning Unit where the time taken is minimized upto 6 days including its digital storage into computerized database.
	Total	201 Days	17 Days	Rs.21,000 Fixed Cost + Property Taxes	Rs.500 Fixed Cost + Property Taxes	

Reforms Completed between June 2017 and April 2018 with Data/Evidence

Sr. No.	Doing Business Reforms by Reforms Wing, BOR, Sindh	Date of Reforms	Number of Trasactions / Registrations Since Reforms came into effect	Average Time per Transaction (Days)	Average Time per Transaction (Days) Pre-Reform Period (6 Months)		
1	Digital scanning for all registered documents available (DSU)	21-07-2016	186,978	<u>6</u>	6 months		
2	Digitized maps for Sindh online	2015	381,442.00	<u>1</u>	N/A. Manually obtained from Survey Superintendent Karachi office		
3	NOC's verified online	1/24/2017	90,117	<u>1</u>	N/A. Manually Done in 1 week		
4	Title search available online	2014	836,478	<u>1</u>	N/A. Manually done in 1 week		
5	Standardized Sale-purchase agreements template available online	Jan-17	214	1	Hiring a Deed Writer/Lawyer 1 Day		
6	Online Property Tax Calculator and fees schedule	Feb-17	381,442	<u>1</u>	Hiring a Deed Writer/Lawyer 1 Day		
7	Online Statistics of Registries	21-07-2016	6,185	<u>1</u>	N/A		
8	Checklist of Registration Documents	Jan-17	Counter established recently	<u>1</u>	N/A		
9	UAN/Online Complaint Management	1-Apr-16	Counter established recently	<u>1</u>	N/A		
Online Portal www.sindhzameen.gos.pk User Statistics available at: https://sindhzameen.gos.pk/dashboard/cnichits.aspx							

Monthly and Annual Registration Statistics Available at https://sindhzameen.gos.pk/asrkhi/Monthly_khi.aspx

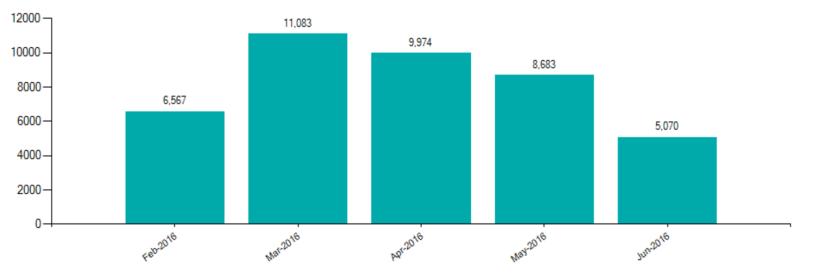
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Last Updated on 17 Apr 2018

Official Monthly and Annual Property Registration Statistics Board of Revenue Sindh (Karachi)



1st July 2015 - 30th June 2016



Independent complaint mechanism details

- Complaint management system is being operated under a separate Department of Board of Revenue called Reforms Unit through its Land Administration & Revenue Management Information System (LARMIS) office, its located at geographically diverse location and administratively independent of the the Incharge of Registration of Property in Karachi which is Inspector General of Registration which is headed through the Member Registration, Board of Revenue.
- Both office of LARMIS and Inspector General of Registration Karachi are absolutely separate departments which are not influenced by the business of each other. The complaints received pertaining to property registration to LARMIS are forwarded to concerned Registration Office under IGR for resolution and expedited by the trained resources of Complaint Cell at 111-267-467.
- The complaints received through online portal at <u>sindhzameen.gos.pk</u> are officially submitted to the head of department, i.e. Senior Member, Board of Revenue, Sindh if it remains unresolved.

- a. The Sindh Board of Investment with support of International Finance Corporation (World Bank Group) organized **an exhibition of contributors/stakeholders at Marriot Hotel Karachi** in **March 2018**
- **b. Banners** at all Registration Offices Karachi affixed for reduced 17-Day procedure
- c. Roll-up standees for Improved Quality Index Services like Online Property Tax Calculator and Standard Registration Templates available online at www.sindhzameen.gos.pk
- d. All Registration Offices (Sub-Registrars) instructed to ensure enforcement of reduced timelines
- e. Instructions issued by RS&EP Wing BOR clarifying pre-requisites and postregistration procedures on the website of BOR and its enforcement have been ensured through the Sub-Registrar Offices.
- f. Social Media campaign has been assigned to a media firm to carry out publicity of reforms made in registering property in Karachi at Facebook & Twitter.

 Snapshots of Print media advertisements pertaining to create ease in registering property are given below followed by awareness campaign posts being conducted through FaceBook at "Board of Revenue Sindh" Page:



Print Media Advertisements published in newspapers:





FEW SOCIAL MEDIA MARKETING POSTS:

Banners & Roll-up Standees at Registration Offices of Karachi





Board of Revenue Sindh introduces fast-track route for transparent, efficient Property Registration

For a complete list of required documents: https://sindhzameen.gos.pk/demo_Registries/pdf/doc_RegistrationofProperty.pdf

> For more information: Visit: www.sindhzameen.gos.pk, Complaint Cell: 111-267-467 (111-bor-gos)

Board of Revenue Sindh - Your land matters



Banners & Roll-up Standees at Registration Offices of Karachi



Data Corrections for DB2019 Report

• Insert detailed description of data points to be corrected and include base/evidence to substantiate changes.

• **Procedure No.1 Obtaining an NOC certificate:**

• There are various land owning agencies in Karachi such as KDA, MDA, DHA, LDA, Cantonment, etc., all maintain their own registration procedures and costs. For BOR, the cost to obtain NOC for sale is Rs.500/- which was earlier reflected as Rs.1000 which may be corrected, as per notification available on our website <u>https://sindhzameen.gos.pk/pdf/Fee_Notification.pdf</u>

Data Corrections for DB2019 Report

- Insert detailed description of data points to be corrected and include base/evidence to substantiate changes.
- **Procedure No.2-Advertisement in newspapers :**
- It's not a legal requirement and a practise of due diligence and hence notified on our website as optional practise:
- <u>https://sindhzameen.gos.pk/demo_Registries/pdf/doc_Registrat</u> <u>ionofProperty.pdf</u>
- The procedure may now be treated as a practise.

Data Corrections for DB2019 Report

- Insert detailed description of data points to be corrected and include base/evidence to substantiate changes.
- **Procedure No.7-Execution Before Sub-Registrar:**
- Apart from the reforms made in reducing the time at procedure No.7 by BOR through establishment of Digital Scanning Units, this procedure also involves post-Registration sub-procedures not relevant to property registration authority such as **Change of title of electricity bill** and various municipal services and time for these has also been included in the procedure for which agency responsible is shown as Sub-Registrar.
- <u>Due to this error, the time required at the Sub-Registrar Offices is mis-</u> represented as 6 months.